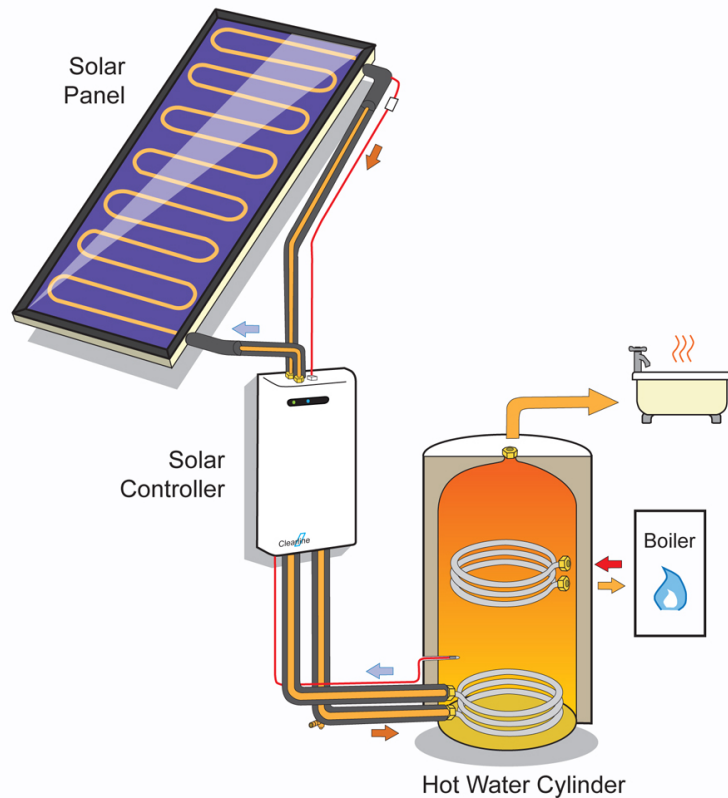


# CD2E's co-creation pilot project

## Solar thermal in social housing

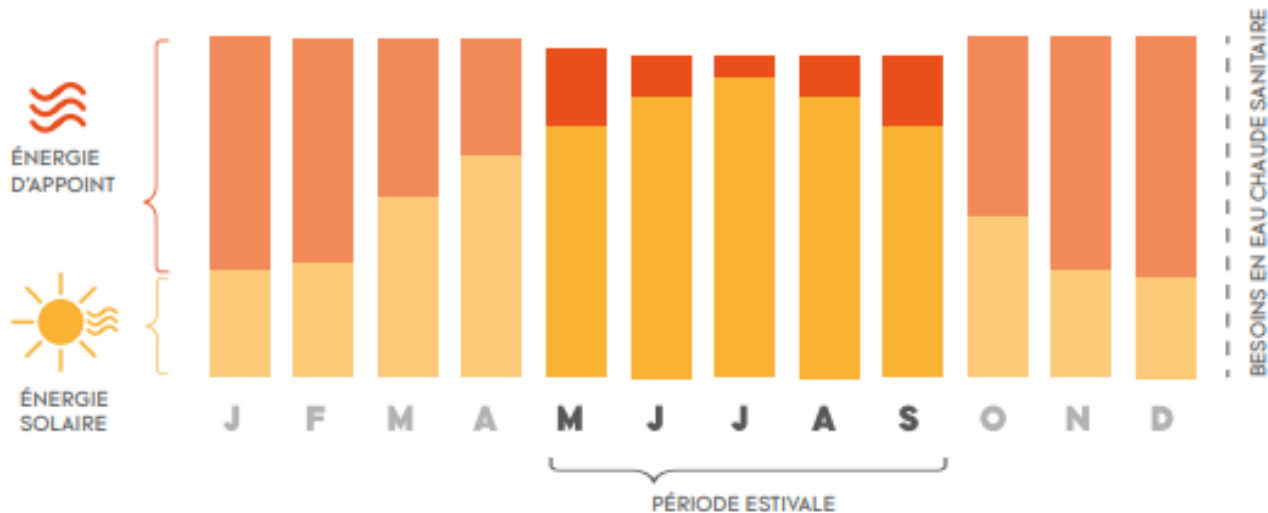
- CD2E: A regional catalyst for sustainable projects
- Typical solar thermal applications in the region:
  - Sanitary hot water in housing
  - Sanitary hot water in hospitals, elderly homes, etc
  - Private hot water (swimming pools, industry)
  - Hot water in agriculture (veal farms, greenhouses...)

# Solar thermal for sanitary hot water



- Solar panels installed on existing system
- Robust technology, with decades of experience
- Low maintenance if done well
- Risks if done poorly:
  - Bacterias (legionellosis)
  - Overheat

# Solar thermal for sanitary hot water



- Provide about 50% yearly energy needs for hot water
- Do NOT replace existing heaters, only complement them

# Solar thermal for social housing

- For tenants
  - Lower hot water bills
  - Better energy security
  - An opportunity to live in a greener building
  - A hassle and potential threat
- For landlords:
  - An investment without direct returns
  - Indirect benefits: lower default rates, higher satisfaction
  - Image and communication benefits
  - An opportunity to be more sustainable

# The project

- 3 years and a half
- Target: facilitate installations for 2500 households with 10 SHOs
- Co-creation: centre the project on inhabitants
  - Involve them in the process
  - Focus on benefits for them

# Current progress

- Several SHOs at varying levels of interest/engagement
- One concrete plan with Partenord Habitat
  - Solar thermal in two buildings
  - Collective hot water for 352 households
  - Awaiting authorisation, installation to begin in 2021

# COVID impact

- Budget reductions for SHOs
- Lower priority on innovation from SHOs
  
- Generalised delays from authorities and builders
- Much harder to engage inhabitants

# Future steps

- Build upon the existing project with Partenord
- Assume no improvement on the COVID situation
  - Intensify communication efforts towards SHOs
    - Sales-like effort
    - Group addresses
  - Start approaching inhabitants